

Therma South, Inc. (TSI)

October 3, 2017

DOE: Energy Investment Forum and Stakeholders
Grand Regal Hotel, Davao



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A fully-owned subsidiary of Aboitiz Power Corporation, **THERMA SOUTH, INC.** or **TSI** owns and operates the 300-megawatt (2 x 150 MW) thermal power plant located along the boundary of Davao City and Sta. Cruz, Davao del Sur.



COMMON ISSUES

1. Coal is a **dirty** fuel.
2. Construction and eventual operations of the plant will cause major **inconvenience** to the community such as dust, flooding, excessive noise and other forms of pollution.
3. Coal-fired power plants cause irreversible damage to the **environment** and endanger the **health** of the community.
4. Big power plants are **motivated by profit** and have little concern on improving the lives of the local community.



GAINING SOCIAL ACCEPTABILITY

Strategies and Approaches



KEY STRATEGIES AND APPROACHES

Duterte says Aboitiz plant critics are 'stupid liars'



Conduct of Community Job Fairs

1. Identify and regularly engage **stakeholders** who have high levels of **interests** and **influence** in causing the possible stoppage or disruption of the project.
2. During construction phase, require contractors to **give preference to applicants from the host communities** for jobs that require locally available skills.
3. Work with **legitimate** community leaders.

KEY STRATEGIES AND APPROACHES

4. **Be sensitive** to the aspirations of the local community by conducting joint planning exercises and regular consultations.



KEY STRATEGIES AND APPROACHES

5. Build the community's ownership of the project by offering relevant **social and economic benefits** to its leaders and local residents.



Emi Engels of the Philippine Women's College and Leny Villegas-Castillo of Great Gifts and Souvenirs check out bracelets made and commonly sold by Matigsalugs.

Juvey Fernandez of TADECO Home gives local basket weavers some tips on how to improve the quality of their crafts.



Livelihood project to benefit Davao tribe

AboitizPower subsidiary Therna South, Inc. (TSI), in partnership with the Aboitiz Foundation, has tied up with the Department of Trade and Industry (DTI) Region 11 to implement a comprehensive crafts livelihood project for members of the Matigsalug tribe in Marilog, Davao City.

The Matigsalug Council Of Elders Marilog District Davao City Inc. received a donation of 12 sewing machines and raw materials in November 2015. These were used to train tribe members how to produce their traditional costume.

The livelihood project, which will run for 11 months starting February this year, aims to capacitate a group of Matigsalug women and out-of-school youth in Marilog District to engage in a viable community-based enterprise.

Under the project, AboitizPower and DTI will help the Matigsalug tribe to identify and produce viable indigenous products. The project taps known local

craft designers and established exporters, such as Great Gifts and Souvenirs, TADECO Home, and Mindanao Trade Expo.

"We are deeply grateful that this project's strategy in enhancing our traditional products are all anchored on the unique culture of the Matigsalug tribe," council president Datu Juanito Mandahay said.

Training interventions on crafts-making and basic business management will be conducted under the project to ensure the sustainability of the envisioned community-based enterprise.

DTI will help promote market access for the Matigsalug products by facilitating the group's participation in local and national trade fairs and exhibitions.

"We are very excited about this livelihood project, especially that this will create a lasting impact on the lives of our Matigsalug partner communities," TSI president and chief operating officer Sebastian Lacson said.



CSR Projects

EDUCATION



- Classroom building donations
- Facility donations (science laboratories, computer laboratories, etc.)
- Participation to annual Brigada Eskwela
- 5-year K-12 development program (*equipment donation and teachers' training*)
- Recycling of wooden pallets into armchairs
- College scholarships
- Computer lab donation
- Energy Education Center
- Science library construction

COMMUNITY PROJECTS (CSR)



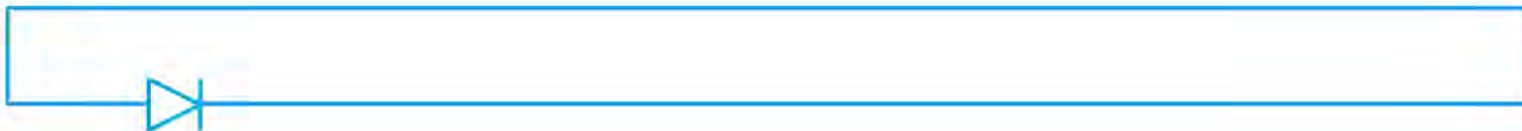
HEALTH AND WELL-BEING

- Medical and dental missions
- Capacity-building of barangay health workers
- Establishment of a computer-based community management health information system
- Construction of barangay health center and donation of health equipment
- Automated weather station



HEALTH AND WELL-BEING

- Updating of disaster preparedness and management plan of host barangays
- Donation of disaster response equipment
- Installation of directional signages based on attendant hazards



ENTERPRISE DEVELOPMENT

- Skills training for women and out-of-school youth
- Hiring of local community in plant operations
- Crafts project with Matigsalug tribe
- Sustainable fishing project with local fisherfolks



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KEY STRATEGIES AND APPROACHES

6. There will always be groups not in favor of our project. Let's treat them as oppositors, but **not as enemies**.
7. **Build the trust** of the community by urgently addressing their concerns.



BEFORE

AFTER



Is there a better way?



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